

STAFF REPORT

Department: Fire Department

Date: May 28th, 2024

Item: Successful Bidder for Replacement of Pumper/Tanker

Recommendation: Be It Resolved That: The Corporate Services Committee recommend to Council that Fort Garry Ind. be awarded the contract to build the replacement Pumper/Tanker to replace the existing 9120 fire truck as the low bidder.

Background: Pursuant to the Procurement Policy, No. F17-01325, budgeted items exceeding \$25,000 must come to Council for final approval. Three different truck companies that build fire trucks were asked to submit quotes as required by our policy, on the specifications we provided to them for a 1500 Gallon Pumper/Tanker Truck for the Espanola Fire Dept. Two of them were from Ontario, and one was from Manitoba. The three companies were Commercial Emergency Equipment, Dependable Emergency Vehicles, and Fort Garry Fire Trucks. Quotes were as follows:

Commercial Emergency Equipment: \$692,812 (unwilling to quote based on requested Specifications)

Dependable Emergency Vehicles: \$677,433

Fort Garry Fire Trucks: \$596,566

Analysis: As part of the evaluation process, a committee including a number of Department Members was formed to review the quotes and develop recommendations. The 1st company to submit a quote was Commercial Emergency Equipment. Unfortunately, they did not want to build a truck to our specifications and submitted a quote based on a stock unit. Even as a stock unit, this quote came in 2nd place at \$629,812, and did not meet our specifications. After working very closely with Dependable Emergency Vehicles, to ensure all the specifications were met, their quote came in the highest at \$677,432. This left Fort Garry Fire Trucks who came in with the lowest price at \$596,566, meeting all of our specifications. This company has been around for 100 years and builds a very good truck and we have no concerns with rewarding the contract to them. Our specifications document provided to the builders is attached to this report.



Existing Policy: F17-01325, Procurement of Goods Policy

Strategic Goal: Effective Municipal Governance and Operations

Financial Commitment: \$596,566.00

Budgeted: Yes No (2024, 2025)

Implementation: End of 2025

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Department Manager: Mike Pichor

CAO/Clerk: Joseph Burke

Approval of Recommendation: Yes No

Comments: